

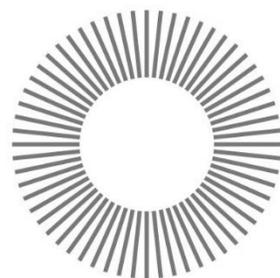


Foreign investors viewpoint on the shadow economy in Latvia

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FOREIGN INVESTORS
COUNCIL IN LATVIA



SSE RIGA



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Definition of the shadow economy

«Activities that are productive and legal, but are deliberately concealed from public authorities to avoid payment of taxes or compliance with regulations».

- Organisation for Economic Co-operation and Development

Measuring the Non-Observed Economy – a Handbook (OECD-IMF-ILO-CIS Stat, 2002).



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Views on main causes of the shadow economy

«Nobody is sitting in jail for cheating on taxes, if so, others would reflect about what they are doing, even prominent examples are just “under investigation” without any negative effect on those individuals, they are still getting more influence on political decisions.»

- **Transport, logistics and freight company**

«We are a relatively young country and economy, so historically we probably simply do not have yet the culture of paying taxes. And then there are possibilities available due to the lack of control or insufficient control.»

- **Wholesale and retail company**

«Tax policy, tax burden. If the burden was decreased, for example, the labour tax, it would make it easier for people to legalise their activities.»

- **Wholesale and retail company**

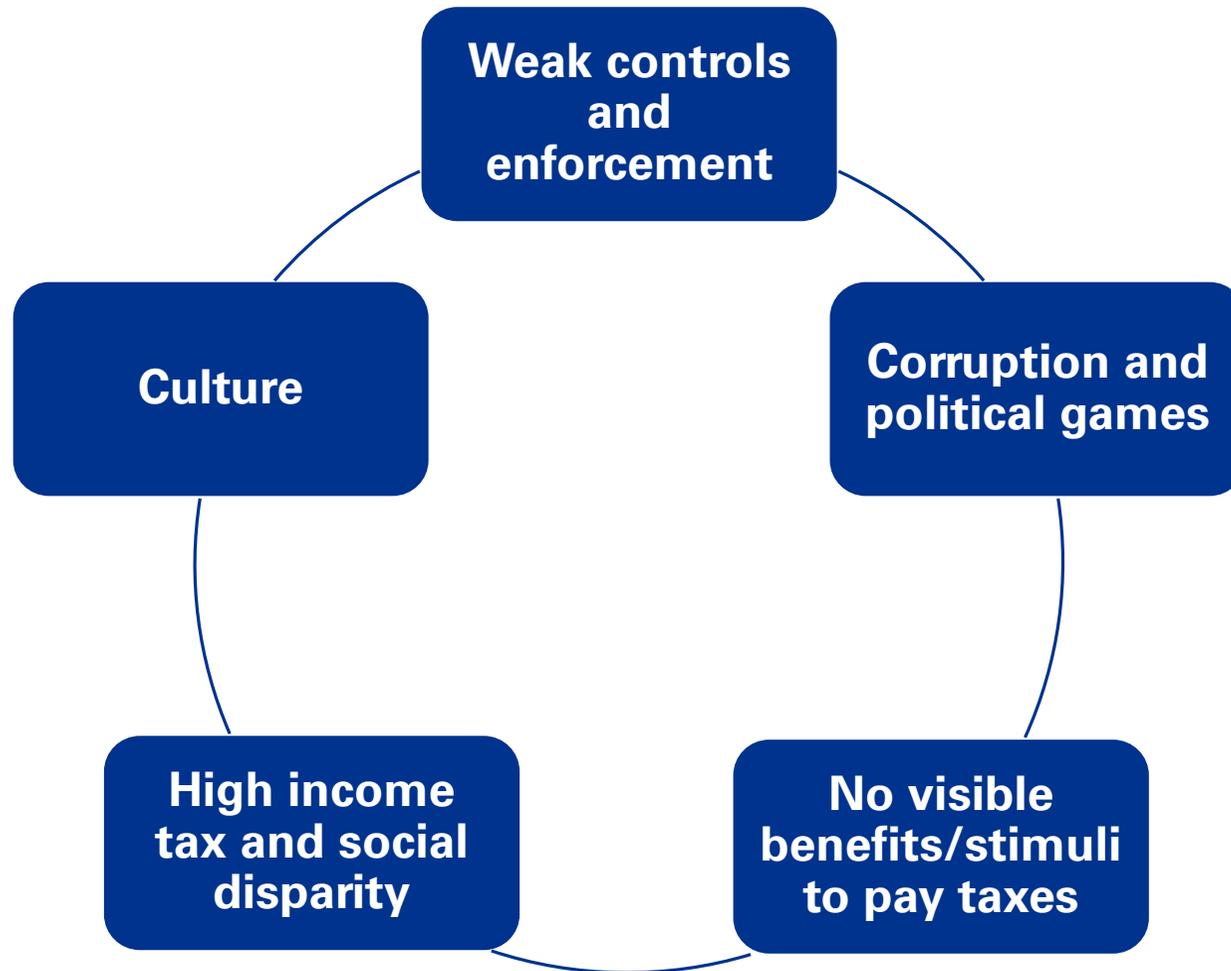
«[..]somehow taxation feeds the grey economy too. People do not feel they get anything in return for their tax payments, therefore it feels that the outcome is the same whether you pay taxes or not.»

- **Energy company**

«There is no consistency from the government about the tax policy, lack of clarity and lack of predictability.»

- **Finance and banking company**

Main causes of the shadow economy in Latvia



Problematic aspects of the shadow economy

«We do suffer from the lack of workforce and thus we also feel a big pressure on salaries. It is very difficult to fill up vacancies. In this critical situation, the fact that somebody is ready to pay 30 to 40 EUR more than I can (by way of avoiding taxes) makes a big difference! It is a real fight for people that is so difficult due to the shadow economy.»

- Wholesale and retail company

«The amount of tax paid is not taken into account when choosing applicants or winners of tenders, only the lowest price.»

- Finance and banking company

«Shadow economy – cash – bribery – corruption all go together.»

- Finance and banking company

«Although certain positive trends are observed and the legal market of cigarettes is stabilizing, the illegal market remains a very big problem. Due to cigarette smuggling, which amounts to 25% according to the latest Nielsen survey data on illicit trade in cigarettes in Latvia the national budget annually loses approximately 80 million EUR in revenues (excise and value added tax).»

- Manufacturers' association

Problematic aspects of the shadow economy

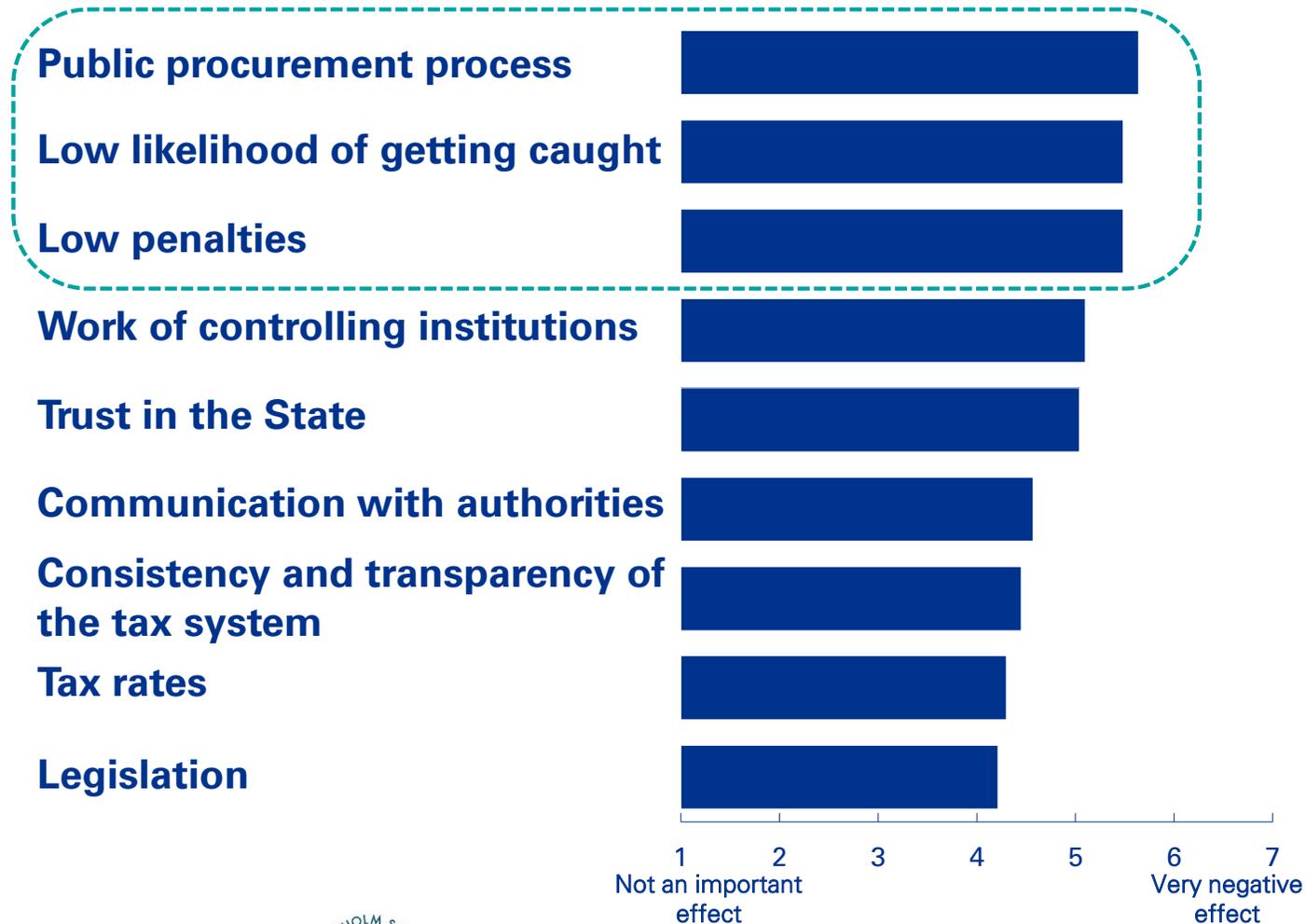
'Envelope salaries'

**Public
procurement**

**Corruption,
bribery**

**Unrecorded sales/
illegal sale of
goods**

Why is the shadow economy so big?



Foreign investors' suggestions

Focus reviews on the black list and increase scale and speed of punishment for working in the shadow economy

«Identification of priorities and stop wasting resources fighting small violations of tax payments e.g. hairdressers or shoemakers.»

- **Manufacturing company**

Improve enforcement by increasing professional qualification of public officials

«Implement a service standard in the State Revenue Service whereby every public servant is considered to be a service provider and is required to act accordingly. There are some good examples like CSDD.»

- **Finance and banking company**

Agree on the core principles and stay consistent

«The government should clearly communicate the strategy to fight the shadow economy.»

- **Professional and assurance and advisory services company**

Lower the tax burden on labour force and the proportion of taxes paid by low income earners

«In the long run, gradually decrease payroll taxes, allowing businesses to move from the shadow economy to the white economy.»

- **Real estate company**

Foreign investors' suggestions

Simplify the tax burden for small and micro companies

«Lower the administrative burden for small entities, but as this creates an opportunity for the shadow economy in the small and medium sector, prosecution of the small companies should also be improved.»

- Professional and assurance and advisory services company

Increase the use of electronic documents between tax payers and public institutions

«More electronic solutions should be considered - how you pay taxes, report to financial institutions. The more automatic, the better it is, because it means you can also detect problems more easily.»

- Finance and banking company

The State should create incentives to pay taxes

«Older generation – they receive miserable pensions, their children see it and are not very motivated to pay any taxes and decide better to save themselves.»

- Technology and communications company

Improve education of youth

«Tackle the moral issues. Look at different levels of the society from different perspectives. Consider age, gender, education, nationality.»

- Finance and banking company

Foreign investors' suggestions

Improve the quality of PR campaigns on paying taxes

«Educate people about the principles and have a common understanding. If you pay – you will receive public services. For example in healthcare, those who do not pay taxes would be last in the queue, just to show consequences.»

- **Service company**

Take cash out of system

«Remove cash from the system and you will solve the grey economy.»

- **Real estate company**



Contacts

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